### VILNIUS 22 – 27 September 2011





Lifelong Learning Programme



COMUNE DI ORTELLE



COMUNE DI STERNATIA

### Oil Trade

## Salento, in the south of Italy

#### Olive oil is often called the "•••• of Salento



# Oil production is one of the oldest activities of Salento

In south Salento the oil production was made in the underground oil mills, dug into the calcarean rock



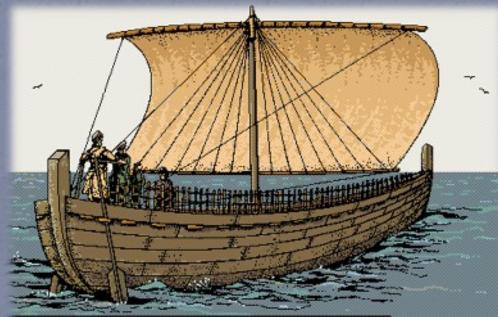




The cultivation, production and trade of olive oil in Salento has an ancient tradition and even if is unknown the actual date of beginning we know for sure the origin was the Mediterranean.



It is likely that the olive tree appeared in Salento between the seventh and eighth century B.C. It was probably brought in Salento by Phoenician sailors.



Enciclopedia Encarta, @ Microsoft Corporation, Reservados todos los derechos.

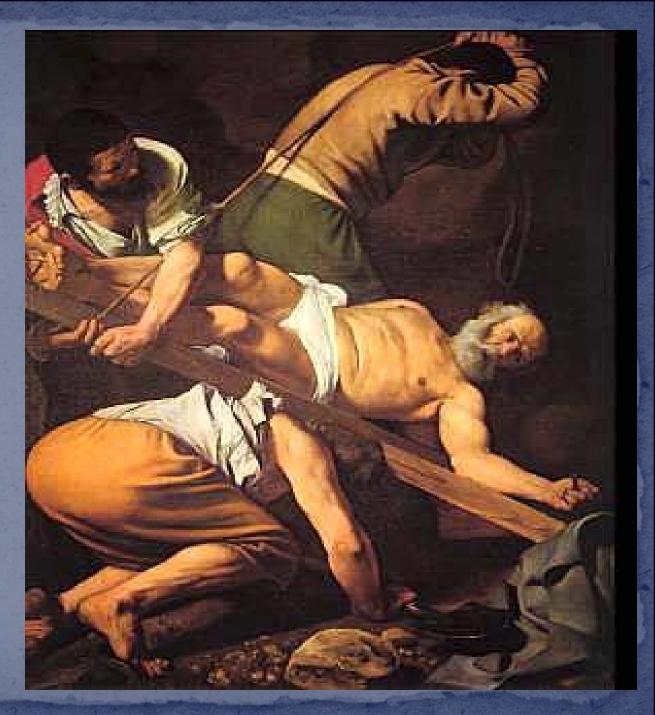
During the Roman domination the cultivation of olive trees in Salento was intensified and during Augustus emperor it was the hugest Roman olive area.



Even the Saracens, in spite of their destruction attitude helped the expansion of olive oil introducing a new variety of spreading: the 'cellina' or 'Saracena'.



Important was the presence of **Byzantine** monks, who moved from East because they were persecuted in Salento.





Byzantine colonization has got the merit of having established exhibitions and trade markets to ease the agricultural products exchange.

#### A further expansion of the olive grove areas is detected during the period of Norman rule.



The spread of olive led to the birth of intense commercial traffic carrying mainly by sea ways allowed the development of many port cities.





Since the end of '500 and early '600, Gallipoli was the most important port in Europe for the oil trade.

Gallipoli became an important center of shipment of oil that poured into the city not only from the Terra d'Otranto, but also from the southern part of the neighboring land of Bari.

Many Italian and foreign merchants (mainly French and English) went into the Ionian city, they bought oil from the olives or the manufacturer, to sell it.



Salento didn't have any good roads permitting trade, this encouraged maritime trade and Gallipoli became the focal point of European oil trade. Oil was kept in big tanks dug in the rock from which it was taken and sent daily to Naples or Venice and foreign ports in Great Britain or Russia, where it was burnt day and night, near holy icons.



The Russians wanted only clear, yellow and bright olive oil and Gallipoli was one of the very few cities that was selling it. Gallipoli was so important that it could control european price of the oil trade and it hosted several viceconsulate of: Austria, Denmark, France, England, Ottoman Empire, Netherland, Portugal, Prussia, Russia, Spain, Sweden and Norway.



In the XV, XVI and for all the XVII century, there was all the European olive oil in Gallipoli and, to control the contracts, an annual expo called Fiera del Canneto used to take place from the 2<sup>nd</sup> to the 8<sup>th</sup> of July. That's where the contracts of oil and other products occurred. This expo still exists today and has become a "Storical Rievocation".



#### OLIVE OIL PRODUCTION IN LECCE COUNTY IN COMPARISION WITH PRODUCTION AGGREGADES

( <b>.000</b> q)	1998/99		1999/2000	
World production	24.005	100,0%	21.935	100,0%
European Union	17.070	71,1%	17.155	78,2%
Puglia	1.674	7,0%	3.134	14,3%
Lecce	305	1,3%	817	3,7%

Trough these productions, the only Salento region represents the 3,7% of the world production of olive oil and these makes the Salento region the second productor in national ranking



This is the motivation because of it is called salento gold

